# **OSPACES**

Financial Statements
As of December 31, 2019 with Summarized
Financial Information for December 31, 2018

Together with Auditor's Report

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of SPACES, Inc.
Cleveland, Ohio

We have audited the accompanying financial statements of SPACES, Inc.(a 501(c)(3) nonprofit organization), which comprise the statement of financial position as of December 31, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SPACES, Inc. as of December 31, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## Report on Summarized Comparative Information

We have previously audited the SPACES, Inc. December 31, 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated June 6, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

SAMUEL, KELLOGG & CO., INC.

Cleveland, Ohio July 20, 2020

SPACES, INC.
STATEMENT OF FINANCIAL POSITION
AS OF DECEMBER 31, 2019 WITH SUMMARIZED FINANCIAL INFORMATION FOR DECEMBER 31, 2018

Total 2018		543,037	252,081	150,442	9,088	956,108		51,800	1,998,755	54,630	20,226	29,250	6,195	2,160,856	143,752	2,017,104		44,218	44,218	(	3,017,430
		es			•	φ,		69					'	↔	•	€9	fred \$	€	€9	•	∌ "
Total 2019		404,897	152,315	51,291	-	608,503		51,800	1,998,755	54,630	3 20,226	38,000	6,195	2,169,606	211,000	1,958,606		53,128	53,128	 	2,620,237
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With Denor Restrictions		196,518	152,315	1		348,833		ı		,		1	•					•	1		348,833
		<del>69</del>			}	ь		69			-			69		€					 •>
Without Donor Restrictions		208,379	1.1	51,291		259,670		51,800	1,998,755	54,630	20,226	38,000	6,195	2,169,606	211,000	1,958,606		53,128	53,128		2,271,404
		<i>6</i> 9				<b>59</b>		w						<b>6</b> Э		es es		€3	<b>н</b>		 
	ASSETS CURRENT ASSETS:	Cash and cash equivalents	Accounts receivable Grants receivable	Pledge receivable	Prepaid expenses	Total current assets	PROPERTY AND EQUIPMENT:	Land	Building and improvements	Furniture and equipment	Computers	Website design	Software		Less - accumulated depreciation		OTHER ASSETS:	Investments			Total assets

The accompanying notes are an integral part of these financial statements.

SPACES, INC.
STATEMENT OF FINANCIAL POSITION
AS OF DECEMBER 31, 2019 WITH SUMMARIZED FINANCIAL INFORMATION FOR DECEMBER 31, 2018

Total 2018	, and	\$ 4,945 37,392 10,936	\$ 53,273	\$ 536,264 37,392	\$ 498,872	\$ 552,145	\$ 2,068,351 396,934	\$ 2,465,285	\$ 3,017,430
Total		7,257 48,100 2,824	58,181	326,968 48,100	278,868	337,049	1,934,355 348,833	2,283,188	2,620,237
	1	<i>ග</i>	₩	ω	 မာ ိ	vo-		မာ	<b>0</b>
With Donor		1 1 1		, ,			348,833	348,833	348 833
_ "		ь	<b>⊌</b> •••	ь	ω	€	69	₩	ь
Vithout Donor		7,257 48,100 2,824	58,181	326,968 48,100	278,868	337,049	1,934,355	1,934,355	2 271 404
	SE S	**************************************	€	<b>в</b>	es	esis de la constant d	€9	ь	65
	LIABILITIES AND NET AS:	CURRENT LIABILITIES: Accounts payable Current maturities of long-term debt Accrued expenses, other liabilities	Total current liabilities	LONG-TERM LIABILITIES: Mortgage payable Less - current maturities		Total liabilities	NET ASSETS: Without donor restrictions With donor restrictions	Total net assets	Total liabilities and not accets

The accompanying notes are an integral part of these financial statements.

SPACES, INC.
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2019 WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED DECEMBER 31, 2018

			- K	Without Donor Bestrictions		With Donor Restrictions		Total		Total	
	1600 g										
REVENUE, GAINS, AND Contributed Revenue	REVENUE, GAINS, AND OTHER SUPPORT  Contributed Revenue	÷									
Grant income	We		ь	ì	<del>69</del>	160,225	<del>69</del>	160,225	<del>€9</del>	312,496	
Governme	Government grants		Q.,	!		139,824		139,824		128,062	
Corporate	Corporate contributions	11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		32,481		·		32,481		2,391	
Individual	Individual contributions			14,573		,		14,573		14,702	
Trustee or	Trustee contributions			13,352				13,352		9,724	
Special events	ents										
Revenue	<u>a</u>			41,047		. •		41,047		70,632	
In-kind	In-kind donations			8,716				8,716		16,497	
Special	Special events expenses	-		(20,780)				(20,780)		(17,736)	
Capital fur	Capital fund contributions			Ĭ		4,602		4,602		30,588	
Earned Revenue	e			٠							
Membersh	Memberships and lecture fees			7,150		140		7,150		5,210	
Rental income	оте			11,227		459 450 •		11,227		069'6	
Gallery sales	les		1			i, 16 m 16 m	<i>.</i>			252	
Miscellaneous	snor			3,986				3,986		9,448	
investmen	Investment income (loss)			9,114				9.114		(3,284)	
Net assets rele	Net assets released from restrictions			352,752		(352,752)				1	
			₩.	473,618	υs	(48,101)	<b>Ө</b>	425.517	€.	588,672	
EXPENSES:								3.4			
Program services	sə		υ <del></del>	420,209	் <del>ம</del>	,	ь	420,209	ь	290,873	
Management and general	nd general			87,277				87,277		139,250	
Fund raising costs	sts			100,128	ļ	,		100,128		101,457	
Total expenses	enses		υs	607,614	\$	1	.es	607,614	GP)	531,580	
			ŧ	(000	6	, 07.	6	(700,002)	Ø	CBO 7.2	
CHANGE IN NET ASSETS	SSETS		<del>7)</del>	(133,986)	<del>/)</del>	ν 1	Ð	(184,097)	P	260'1C	
NET ASSETS	Beginning of year			2,068,351		396,934		2,465,285		2,408,193	
( )	, , , , , , , , , , , , , , , , , , ,		٥	1 00 / 055	<u></u>	a 2 c		2 283 188	₩	2 465 285	
NEI ASSEIS	End of year		P)	CCO,4509,1:	e e	040,040	9	2,203,100	• •	2,400,200	

The accompanying notes are an integral part of these financial statements.

SPACES, INC.

FOR THE YEAR ENDED DECEMBER 31, 2019 WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED DECEMBER 31, 2018 STATEMENT OF FUNCTIONAL EXPENSES

	Frogram	######################################	Management			Totaí		Total
	Services	se	and General	Fund Raising	sing	2019		2018
Direct program costs	B	66,684 \$	•	€	69	66,684	↔	62,799
Personnel costs to staff		148,766	35,701		87,987	272,454		249,704
Personnel costs related to capital campaign		f. I.		•				11,859
Payments to creative personnel		30,843		Ē		30,843		44,022
Regranting of income to artists		68,500	r	1		68,500		
Occupancy costs		16,666	1,471		1,470	19,607		(11,297)
Professional services	•		26,699	1		26,699		41,243
Office expenses and other		115	8,996			9,111		20,114
Equipment rental		2,379	1,427		951	4,757		4,380
Telephone and data services		439	4,555			4,994		7,551
Insurance		5,254	1,714		464	7,432		3,386
Depreciation		54,827	4,764		7,657	67,248		59,749
Interest		17,925	1,581	1	1,581	21,087		32,974
Miscellaneous		7,811	369		18	8,198		3,123
Expenditures of funds from capital campaign								
net of amount capitalized	•							1,973
Total expenses	\$	420,209 \$	87,277	<b>5</b>	\$ 82,00,128	607,614	ь Э	531,580

# SPACES, INC.

# STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED, DECEMBER 31,

		<u>2019</u>		<u>2018</u>
CASH FLOW FROM OPERATING ACTIVITIES:				
Change in net assets	\$	(182,097)	\$_	57,092
Adjustments to reconcile net income to net cash provided				
by operating activities:  Depreciation	\$	67,248	\$	59,750
Changes in operating assets and liabilities:  (Increase) Decrease in Grants and accounts receivable		101,226		(65,151)
(Increase) Decrease in Pledge receivable	\$ 400.	99,151		107,192
(Increase) Decrease in Prepaid expenses Increase (Decrease) in current liabilities		9,088 (5,800)		(8,658) (18,243)
Total adjustments	\$	270,913	\$ _	74,890
Net cash provided by operating activities	\$	88,816	\$	131,982
CASH FLOW FROM INVESTING ACTIVITIES:				
Purchase of property and equipment	\$	(8,750)	\$	(33,993)
Investment in endowment fund		-		(100)
(Income) loss in endowment fund		(8,910)	_	3,903
Net cash (used by) investing activities	\$	(17,660)	\$_	(30,190)
CASH FLOW FROM FINANCING ACTIVITIES:				
Principal payments on mortgage payable	\$	(209,296)	\$_	(227,434)
Net cash provided by (used by) financing activities	\$ _	(209,296)	\$_	(227,434)
Increase (Decrease) in cash and cash equivalents	\$	(138,140)	\$	(125,642)
Cash and cash equivalents at beginning of year		543,037		668,679
Cash and cash equivalents at end of year	\$ _	404,897	\$ _	543,037

#### SPACES, INC.

#### Notes to the Financial Statements

## (1) NATURE OF OPERATIONS AND MISSION:

SPACES is the resource and public forum for artists who explore and experiment. It is the only visual art organization in Ohio that solely commissions the creation of new art. SPACES is a presenting contemporary art venue located on the west side of downtown Cleveland, currently operating four programs to feature newly commissioned artwork and educate audiences: R&D (Research & Development), SWAP (SPACES World Artists Program), The Vault, and SPACES Creative Engagement Campaign.

The R & D program invites artists, curators and other cultural producers to articulate their research and development of ideas and objects through a supported exhibition or project. These exhibitions and projects may be group, solo, or collaborative endeavors. R & D is a continuation of SPACES' original programming established in 1978.

The SPACES World Artists Program (SWAP) is a residency program for international, U.S. and local artists, founded in 2002 to foster cultural exchange between audiences in Northeast Ohio and artists from around the world. SWAP residencies are intensive opportunities for experimental artists to produce and present new work. SWAP supports artists-in-residence in the creation, presentation and discussion of new work, while facilitating opportunities for them to collaborate with area artists and audiences.

The Vault features a variety of experimental video and sound art. Work is added to The Vault on a quarterly basis, selected by noteworthy curators. The Vault at SPACES is one of the most robust video arts program in the state.

Additionally, through our Creative Engagement Campaign, we collaborate with presenting artists to develop related programming for audiences of all ages and backgrounds. The Creative Engagement Campaign is designed to form deep connections with audience members of all backgrounds and provide customized arts programming to Cleveland's most vulnerable residents.

SPACES' permanent web address is <u>WWW.SPACEScle.org</u>. The SPACES dedicated capital campaign website is <u>SPACEIfft.SPACESgallery.org</u>.

## (2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

## a.) Basis of Accounting -

The Organization's financial statements have been prepared on the accrual basis of accounting.

## b.) Financial statement presentation -

The Organization reports its financial position and activities according to these categories of net assets.

A description of these categories is as follows -

#### Net assets without donor restrictions:

Include the net assets that are free of donor restrictions and are available for any purpose.

#### Net assets with donor restrictions:

Include the net assets from contributions or other inflows where the use is limited by donor imposed restrictions that either expire by the passage of time or can be fulfilled and removed by actions of the Organization. In addition this category may include net assets from contributions or other inflows where the use is limited by donor which

limit the use of the funds by the Organization.

## c.) Depreciation -

Property and equipment accounts are depreciated utilizing the straight-line method based on estimated service lives of the property. Major classes of property and equipment, useful lives and accumulated depreciation at December 31, 2019 and 2018 is as follows:

	Estimated		Acc	umulated Depreci	<u>ation</u>	
<u>Assets</u>	<u>Useful Life</u>	Costs		<u>2019</u>		<u>2018</u>
Land		\$ 51,800	\$	-	\$	-
Building and improvements	40 years	1,998,755		153,735		102,315
Furniture and equipment	5 years	54,630		25,387		18,067
Computers	5 years	20,226		18,083		17,175
Website design	5 years	38,000		7,600		-
Software	3 years	6,195		6,195		6,195
		\$ 2,169,606	<u>_</u> \$	211,000	\$	143,752

Depreciation expense for the year ended December 31, 2019 and 2018 totaled \$67,248 and \$59,750, respectively.

## d.) Property and equipment -

Property and equipment are stated at cost. Contributed assets are recorded at their fair market value at the date of receipt. Maintenance and repairs are charged to income while expenditures for renewals which prolong the life of the assets are capitalized. A provision for depreciation of assets is recorded by a charge against income at rates considered adequate to amortize the cost of such assets over their estimated useful life.

### e.) Contributions -

The Organization recognizes contributions of property as income on the date received. Pledges or grants are recognized on the date the Organization is notified of the donation.

The Organization considers all contributions to be without donor restriction unless the donor has restricted the donation to a specific use or a specific period of time. Amounts received that are restricted by the donor are reported as net assets with donor restrictions.

## f.) Income taxes -

Under Internal Revenue Code Section 501(c)(3), SPACES, Inc. qualifies as a public charity and, accordingly, is exempt from Federal income taxes.

#### g.) Statement of Cash Flow Disclosures -

The Company considers all highly liquid investments with a maturity of three months or less to be cash equivalents.

# h.) Donated Services -

Accounting principals generally accepted in the United States of America requires that for donated services to be recognized in the financial statements, the services must either create or enhance a non-financial asset or be a specialized skill, provided by an entity possessing those skills, that would have been purchased if not donated.

The Organization has recognized \$8,716 and \$16,497, respectively during 2019 and 2018 in donated design, professional, program services, and in-kind goods.

A number of volunteers have donated significant amounts of their time assisting SPACES programs,

management and internal functions through various committee assignments. These donated services have not been recognized in the accompanying financial statements because the criteria for the recognition of such volunteer efforts have not been satisfied.

## i.) Receivables -

The Organization follows the allowance method for providing for potential uncollectible accounts. In the opinion of management, at December 31, 2019 and 2018, a reserve of \$10,000 has been recorded for potential pledges that may not be realized. The Organization wrote off \$0 in pledge receivables during 2019 and 2018.

## j.) Advertising costs -

Advertising costs are expensed as incurred.

## k.) Compensated absences -

The employees of the Organization are entitled to paid vacation days, sick days, and personal days off depending on job classification and length of service. The Organization's policy is to recognize the cost of those compensated absences when actually paid to the employees. The cost of this accrual is not deemed material for the years 2019 and 2018.

#### I) Use of estimates -

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities. Accordingly, actual results could differ from those estimates.

## j) Liquidity and Availability -

SPACES, Inc. manages its cash available to meet general expenditures following these guiding principles:

Operating within a prudent range of financial soundness and stability,

Maintaining adequate liquid assets, and

Maintaining sufficient reserves to provide reasonable assurance that the mission fulfillment will continue to be met, ensuring sustainability of the Organization

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the Statement of Financial Position date comprise the following:

	<u>2019</u>	<u>2018</u>
Cash and cash equivalents	\$ 283,189	\$ 464,899
Accounts receivable	-	1,460
Grants receivable for general operations	34,962	34,962
Pledge receivables for general operations	 40,000	114,054
	\$ 358,151	\$ 615,375

## (3) CLASSIFICATION OF FUNCTIONAL EXPENSES:

The expenses of SPACES, Inc. have been classified under the following functions:

#### Program expenses

Includes all costs associated with carrying out the purpose and mission of the Organization.

## Management and general

Includes the costs necessary to maintain an equitable employment program; ensure an adequate working environment; provide coordination and articulation of the Organization's program strategy through the Office of the Executive Director; secure proper administrative functioning of the Board of Trustees; maintain competent legal services for the program administration of the Organization; and to manage the financial and budgetary responsibilities of the Organization.

#### Fund raising

Includes the costs to provide the structure necessary to encourage and secure financial support from individuals, corporations, foundations, and government funding agencies.

## (4) NET ASSETS WITH DONOR RESTRICTIONS:

Net assets with donor restrictions consist of funds received or to be received which are restricted for a specific purpose or for a specific period of time. For the year ended December 31, 2019 and 2018 the activity of net assets with donor restrictions is as follows:

USES # 64 1 1	No.	M.	Restricted By		
	Passage of	197			
### ##################################	<u>Time</u>	N/	<u>Purpose</u>		<u>Total</u>
	UE .				
Net assets with donor restrictions - December 31, 2017	100,692	\$	219,500	\$	320,192
Activity during 2018			क्ष्मित्य कि व संस्थित		
Grant income and pledges	111,162		359,984		471,146
Released from restrictions during year	(106,681)		(287,723)	_	(394,404)
Net assets with donor restrictions - December 31, 2018	105 173	\$	291,761	\$	396,934
Activity during 2019		**			
Grant income and pledges	187,819		140,230		328,049
Released from restrictions during year	(156,867)		(219,283)	_	(376,150)
Net assets with donor restrictions - December 31, 2019	136,125	\$_	212,708	\$ _	348,833

# (5) ENDOWMENT ASSETS:

SPACES, Inc. has established an endowment fund with the Cleveland Foundation. The purpose of the endowment is to support the Organization's mission. Under terms of the endowment, the Organization has agreed to limit annual distributions to 5% of the previous years investment value. The principal of the fund may be distributed upon the affirmative vote of the majority of the voting members during a meeting during which a quorum of the board of directors is present. Funds from this endowment may be used for purchasing, relocating and renovating a historic building on the near west side of Cleveland. The value reported is the fair market value provided to the Organization by the Cleveland Foundation.

The following table summarizes the activity for the fair value measurement using significant unobservable inputs for 2019 and 2018:

Market value at January 1, 2018	\$ 48,021
Investment earnings	(3,458)
Investment fees	(345)
Additions to the endowment	100
Distributions	 
Market value at December 31, 2018	\$ 44,218
Investment earnings	9,396

Investment fees	(486)
Additions to the endowment	
Distributions	
Market value at December 31, 2019	\$ 3,128

# (6) PURCHASE AND RENOVATION OF NEW GALLERY:

On June 28, 2016, SPACES, Inc. purchased a 100% membership interest in 2900 Detroit Avenue Gallery, LLC, an Ohio limited liability company for \$1,050,000 from Hingetown Holdings, LLC. The major asset of 2900 Detroit Ave. Gallery, LLC consisted of the ground floor air-rights to a building located at 2900 Detroit Ave. in Cleveland, OH. Under terms of this purchase, SPACES, Inc. received a credit of \$150,000 towards this purchase, as a bargain sale contribution, which has been applied against an outstanding pledge receivable from the sole member of Hingetown Holdings, LLC., the previous owner of 2900 Detroit Ave. LLC. It is on this site that SPACES, Inc. has created its new gallery.

In addition to the purchase, SPACES, Inc. has expended approximately \$950,000 for renovation costs, equipment, and furniture for this new facility.

# (7) MORTGAGE PAYABLE:

In connection with the purchase and renovation of the new gallery, SPACES, Inc., through its single member LLC, entered into a mortgage payable of \$800,000 with Hingetown Holdings, LLC for the purchase of the ground floor air-rights parcel. The mortgage is payable in 60 monthly installments of \$5,280 which includes principal and interest at the rate of 5% beginning July 1, 2016 with a balloon payment due on July 1, 2021. Beginning in 2018, SPACES began making accelerated principal payments in order to retire the debt prior to this required balloon payment. During 2019 and 2018, SPACES made additional payments of \$168,000 and \$198,000, respectively.

The required maturities of this long-term debt during the next five years are as follows:

<u>YEAR</u>	AMOUNT
2020	\$ 48,100
2021	278,868
2022	-
2023	_
2024	 -
•	\$ 326,968

## (8) DONATIONS TO BE RECEIVED IN FUTURE PERIODS:

As of December 31, 2019 the Organization has received notification of donations for specific programs from various Foundations. These assets are reflected as net assets with donor restrictions until such time that they are expended for their intended purpose. Of the donations to be received in future periods, these funds should be received over the following periods:

To be Received		<u>2019</u>
In less than one year Between one year and five years In more than five years	\$	148,895 3,420
III HIOTO MAII IIVO JOAIO	<del></del>	152,315

Also, as of December 31, 2019 the Organization has outstanding pledges related to the capital

campaign. These pledges are recorded after being discounted to the net present value of the future anticipated cash flows. These pledges are reflected as net assets without donor restrictions since the facility has been completed. Of the donations to be received in future periods, these funds should be received as follows:

Capital Campaign - To be Received		<u>2019</u>	
In less than one year Between one year and five years In more than five years		\$	40,000 23,750
in more man ave years		\$	63,750
Less: Allowance for uncollectible pledges Discount, at 3%		_	(10,000) (2,459)
		\$	51,291

# (9) PENSION PLAN:

The Organization has adopted a simple IRA plan. For the years ended December 31, 2019 and 2018 the Organization made a match of \$4,708 and \$4,537, respectively for the amount deferred by participating employees.

## (10) CONCENTRATIONS OF RISK:

Financial instruments that potentially subject the Agency to concentrations of credit risk consist principally of temporary cash investments. The Organization maintains its cash with financial institutions and limits the amount of credit exposure to any one financial institution.

### (11) LEASE COMMITMENTS:

The Organization has entered into various non-cancellable operating lease agreements for certain office equipment with initial lease terms in excess of one year.

As of December 31, 2019, the Organization is obligated for the following annual lease commitments:

YEAR	<u>AMOUNT</u>
2020	\$ 4,500
2021	4,500
2022	4,500
2023	4,500
2024	2,625
	\$ 20,625

#### (12) SUBSEQUENT EVENTS

In preparing these financial statements, the Organization has evaluated events, and transactions for potential recognition or disclosure through July 20, 2020, the date financial statements were available to be issued. Spaces, Inc. is dealing with the pandemic crisis that has effected the operations of all organizations in the United States. During this mandated shut down of their operations and currently restricted operations, by the State of Ohio, Spaces, Inc. has availed themselves of government assistance, where available, and is managing its resources prudently until they are able to fully reopen. Additional funds, the Organization has been successful in receiving, includes a SBA loan of \$48,500, which should be able to be forgiven, and a grant from the National Endowment of the Arts in the amount of \$50,000.